



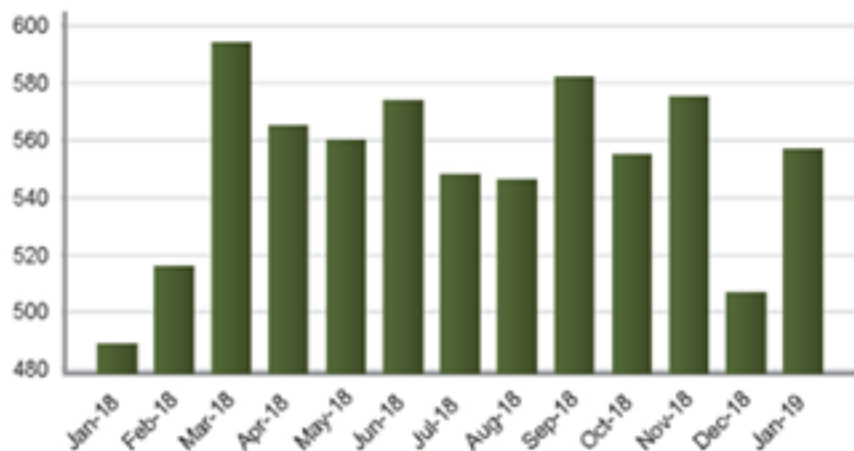
# Santa Cruz County Market Report

**MED. SALES PRICE      CLOSED SALES      AVG. DOM      % LP REC'D      MO. TO SELL**

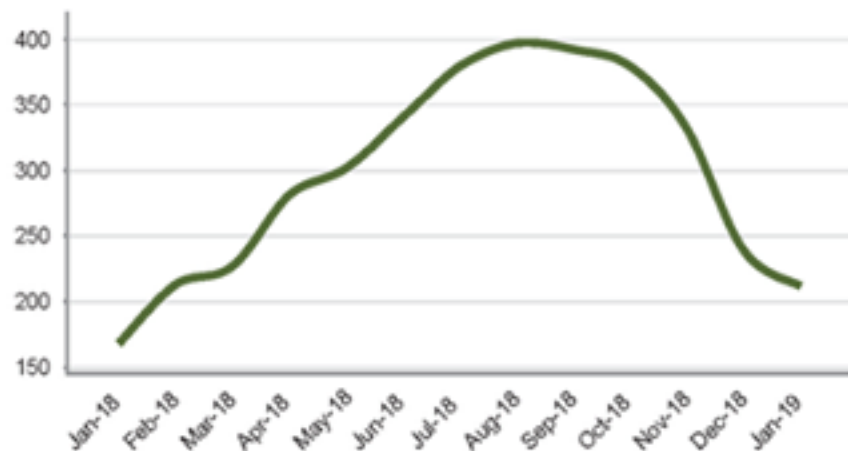
<b>JAN 2019</b>	<b>\$821K</b>	<b>75</b>	<b>54</b>	<b>98%</b>	<b>2.7</b>
<b>JAN 2018</b>	<b>\$826K</b>	<b>121</b>	<b>61</b>	<b>99%</b>	<b>1.6</b>

QUARTILE	SOLD	MED SALE PRICE	MED DOM	AVG DOM	SQ. FT.	AVG. \$ SQ. FT.	LOT SQ. FT.
Top	19	\$1,360,000	49	53	2,227	\$632	60,351
Second	19	\$950,000	33	47	1,624	\$583	32,526
Third	19	\$715,000	39	58	1,505	\$488	49,089
Bottom	18	\$439,000	42	56	1,059	\$450	10,573

**AVG. \$ PER SQ. FT. - 12 MONTHS**



**ACTIVE INVENTORY - 12 MONTHS**



**MED LIST PRICE & MED SALE PRICE VS. AVG DOM - ROLLING 24 MONTHS**

